

RANKINGS

Top Office Brokers in the First Half

Brokers representing sellers in deals of at least \$25 million

		1H-16 Amount (\$Mil)	No. of Properties	Market Share (%)	1H-15 Amount (\$Mil)	No. of Properties	Market Share (%)	'15-'16 % Chg.
1	Eastdil Secured	\$18,053.9	81	45.3	\$18,282.9	89	41.7	-1.3
2	CBRE	8,097.1	129	20.3	9,623.5	112	21.9	-15.9
3	HFF	3,970.6	49	10.0	3,586.0	43	8.2	10.7
4	Cushman & Wakefield*	3,635.7	57	9.1	1,394.4	23	3.2	160.7
	Cushman & Wakefield (pre-merger)				3,716.9	46	8.5	
5	JLL	2,541.9	33	6.4	3,403.6	40	7.8	-25.3
6	Newmark Grubb	1,653.1	24	4.2	217.4	5	0.5	660.4
7	Colliers International	423.2	9	1.1	597.0	10	1.4	-29.1
8	Savills Studley	271.0	2	0.7	412.5	3	0.9	-34.3
9	Avison Young	201.8	5	0.5	261.8	5	0.6	-22.9
10	Goldberg Kohn	130.0	1	0.3	0.0	0	0.0	
11	Madison Partners	117.8	2	0.3	244.5	6	0.6	-51.8
12	Zimmel Associates	101.0	2	0.3	0.0	0	0.0	
13	Lincoln Harris	90.0	1	0.2	0.0	0	0.0	
14	Palmer Capital	80.0	1	0.2	0.0	0	0.0	
15	Rosewood Realty	70.0	1	0.2	25.6	1	0.1	173.4
16	Transwestern	60.2	2	0.2	176.3	4	0.4	-65.8
17	Marcus & Millichap	58.9	2	0.1	220.4	10	0.5	-73.3
18	Kidder Mathews	56.0	2	0.1	88.0	1	0.2	-36.4
19	Sansome Street Advisors	42.6	1	0.1	0.0	0	0.0	
20	Marshall Real Estate	38.5	1	0.1	0.0	0	0.0	
21	Emory Hill	32.7	1	0.1	0.0	0	0.0	
22	Mika Miami	27.5	1	0.1	0.0	0	0.0	
23	Stan Johnson Co.	26.0	1	0.1	0.0	0	0.0	
24	Kennedy Wilson	18.8	1	0.0	0.0	0	0.0	
24	Charles Dunn	18.8	1	0.0	0.0	0	0.0	
	OTHERS	0.0	0.0	0.0	1,604.7	29	3.7	-100.0
	Brokered Total	39,817.0	406	100.0	43,855.3	415	100.0	-9.2
	No Broker	5,591.3	96		10,745.7	182		-48.0
	TOTAL	45,408.2	502		54,601.0	597		-16.8

* DTZ figures shown for 1H-15. DTZ acquired Cushman and assumed its name on Sept. 1, 2015.